

Andrew Carotenuto

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Finance & Business Analytics Enthusiast with expertise in Financial Modeling and Strategic Decision-Making.

As a finance major with a minor in Business Analytics at the University of Scranton, I am passionate about using financial insights to drive business success. With strong analytical skills and experience in financial modeling, I strive to make strategic decisions that optimize performance. Fluent in Spanish, I can speak, read, and write proficiently, allowing me to communicate effectively in diverse professional environments. Additionally, I have been a dedicated member of the university's rugby team for three years, demonstrating teamwork, discipline, and leadership on and off the field.

Education

Bachelor of Science in Finance | Minor in Business Analytics | The University of Scranton | May 2026

Relevant Coursework: Microeconomics, Macroeconomics, Statistics, Operations in Management, Accounting, and Business Law.

Skills & Expertise

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| ◆ Operations in Management | ◆ Bloomberg Terminal | ◆ Data Analytics |
| ◆ Bilingual | ◆ Risk Management | ◆ Public Speaking |
| ◆ Financial Modeling (Excel) | ◆ Global Market | ◆ Investments and Evaluations |
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Relevant Experience

Lacoste

Sales Associate | Garden City, New York

November 2024- Present

- ◆ Analyzed daily sales performance metrics to identify trends and optimize revenue growth.
- ◆ Assisted customers in financial decision-making, providing insights into product value, pricing, and promotions.
- ◆ Managed high-volume transactions, ensuring accuracy and efficiency in cash and credit processing.
- ◆ Collaborated with management to track sales forecasts and improve revenue strategies.
- ◆ Developed strong data interpretation skills by reviewing store performance reports and identifying key sales drivers.
- ◆ Effectively utilized Spanish language skills to assist a diverse customer base, improving sales engagement and overall customer experience.

Local 3 Electrical Union

Electrical Assistant | New York, NY

May 2024- August 2024

- ◆ Collaborated with senior electricians to improve resource allocation and workflow efficiency on-site.
- ◆ Developed problem-solving and analytical skills while supporting complex electrical installations.
- ◆ Effectively utilized Spanish language skills to assist a diverse customer base, improving sales engagement and overall customer experience.
- ◆ Applied risk assessment and safety compliance strategies, earning OSHA 10 Certification and completing Skanska Safety Procedures Training.
- ◆ Gained exposure to workforce efficiency metrics, tracking project timelines and labor productivity.

Case Competition & Business Strategy Project

PwC Case Challenge – AI Integration in the Workplace | University of Scranton

November 2022

- ◆ Participated in PwC's Case Competition, competing among 60+ students to solve a real-world business scenario.
- ◆ Developed a Z-Commerce Business Model, integrating AI-driven solutions to optimize workplace efficiency and innovation.
- ◆ Designed a step-by-step implementation framework for AI adoption, breaking down its impact on business operations.
- ◆ Conducted in-depth financial and strategic analysis, evaluating cost-benefit implications of AI integration.
- ◆ Presented findings to a committee and PwC senior staff, receiving professional feedback on feasibility and scalability.
- ◆ Completed a three-week PwC challenge, refining skills in business strategy, financial modeling, and executive communication.

Cherry Valley Golf Club

Club Associate | Garden City, NY

May 2018- August 2022

- ◆ Provided personalized service and financial insights related to club amenities, fostering long-term member satisfaction.
- ◆ Developed strong client relationship skills by engaging with high-net-worth individuals, executives, and professionals.
- ◆ Managed multiple client requests simultaneously, demonstrating problem-solving in a fast-paced environment.
- ◆ Gained exposure to business networking by interacting with industry leaders in finance, real estate, and entrepreneurship.
- ◆ Utilized effective communication and relationship-building strategies to enhance club engagement and member retention.