

# Christian DiGilio

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485 Brooklyn Blvd  
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## EDUCATION

**The University of Scranton**, Kania School of Management  
*Bachelor of Science in Marketing; Major in Finance*

- Cumulative GPA: 3.2

**Scranton, PA**  
*Anticipated Graduation May 2026*

## CAREER EXPERIENCE

**James F. Sutton Agency**

*Intern*

**East Islip, NY**  
*June 2025-July 2025*

- Assisted with daily operations and the sales process, including market discussions, insurance policy basics, data entry, and mail processing.
- Gained hands-on experience in the Insurance and Risk Management industry, supporting client service and internal administrative functions.
- Developed a stronger understanding of insurance markets, operational workflows, and professional communication within a brokerage environment.

**The Mortgage Capital Group**

*Intern*

**Bayport, NY**  
*June 2024-July 2024*

- Assisted in setting up initial loan files and preparing compliance disclosures
- Ensures loan files met regulatory requirements for post-closing compliance audits
- Gained insight into mortgage origination and compliance procedures

**Chimera Securities**

*Trainee*

**New York, NY**  
*January 2024*

- Analyzed and interpreted equities trading strategies using the firm's proprietary trading platform
- Collaborated with fellow trainees to evaluate trading strategies and their effectiveness
- Received recognition from the firm's Co-Founder and Senior Management for outstanding trading decisions

## PRACTICAL EXPERIENCE

**Pioneer Market**

*Deli Worker*

**Fair Harbor, NY**  
*August 2021-Present*

- Provided excellent customer service
- Prepared and packaged deli items according to safety and quality standards
- Maintained an organized and sanitary work environment

**Self-Employed**

*Power Washer*

**Bay Shore, NY**  
*May 2018-2021*

- Managed a small business providing professional power washing services for homes and decks
- Ensured high customer satisfaction through effective cleaning techniques and attention to detail
- Developed strong time management and client communication skills

## ATHLETICS

**University of Scranton**

*Men's Lacrosse*

**Scranton, PA**  
*August 2022-Present*

- Landmark Conference Champions 2023/2024/2025

## VOLUNTEER EXPERIENCE

**Bay Shore Youth Lacrosse Clinic**

*Lacrosse Instructor*

**Bay Shore, NY**  
*May 2022 - June 2022*

- Assisted young athletes in developing lacrosse skills and understanding game fundamentals
- Designed and led practice drills to improve technique and teamwork

## OTHER INFORMATION

*Certifications:* Deli Slicer Certified

*Activities:* Lacrosse Player

*Skills:* Recording Data, Critical Thinking, Public Speaking, and Written Communication

*Interests:* Skiing, Golfing, Boating, Exercise, Fishing, Financial Markets