

# Julian Francis

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## EDUCATION

### **The University of Scranton, Kania School of Management**

*Bachelor of Science in Business Administration*

- Overall GPA: 3.7/4.0
- Deans Scholarship
- Business Honors program

**Scranton, PA,**  
*Anticipated Graduation May 2027*

### **Cowanesque Valley High School**

*Diploma*

- Overall GPA: 4.00/4.00
- National Honor Society

**Westfield, PA**  
*June 2023*

## PRACTICAL EXPERIENCE

### **TJX Companies**

*Distribution Operations Intern*

- Improved efficiency by contributing to process enhancement
- Coordinated logistics by partnering with multiple departments
- Supported training and development of department staff during daily shift
- Gained experience in workforce management and unionized environments
- Completed Lean Six Sigma Yellow Belt training

**Pittston, PA**  
*May 2025-August 2025*

### **Tops Friendly Markets**

*Salesclerk*

- Use the digital price scanner to check customers out
- Communicate promotions and sales on products to the customer
- Assist maintenance with the overall upkeep of the store
- Create a clean and welcoming environment for customers
- Understand different payment methods used by customers
- Oversee the operation of the outdoor gas station component of the store

**Corning, NY**  
*May 2023-January 2025*

### **Elkland Community Pool**

*Head Lifeguard*

- Oversaw safety for large groups of people
- Created a welcoming environment for patrons
- Used several chemicals to balance the chemicals in the pool
- Monitored weather conditions in the area in relation to safety
- Tasked with maintaining a count of inventory of merchandise

**Elkland, PA**  
*May 2020-August 2020, May 2021-August 2021*

## VOLUNTEER EXPERIENCE

### **Cowanesque Valley High School**

*Volunteer*

- *Created dog homes for local shelter dogs*
- *Oversaw the planning of several school-wide events*
- *Packed bags for Goodies for Our Troops*
- *Helped on several volunteer trash pickup groups*

**Westfield, PA**  
*August 2019-June 2023*

## ADDITIONAL INFORMATION

*Certifications:* American Red Cross CPR certified

*Activities:* Business Club

*Skills:* Microsoft Word, Excel, PowerPoint

*Interests:* Travel, History, Golf