

Sean H Davis

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15 Crescent Drive
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EDUCATION

University of Scranton, Kania School of Management
Bachelor of Science in Business Administration

Scranton, PA
Anticipated Graduation May 2026

- Overall GPA: 3.5/4.0
- Frank P. Corcione Business Honors Program, Dean's Scholarship, Claver Award, Xavier Grant

Morristown High School

Diploma

Morristown, NJ
September 2018-June 2022

- Overall GPA: 3.98/4.00
- Honor Roll, Tri-M Music Honors Society, Martin Luther King Jr. Award

PRACTICAL EXPERIENCE

Herc Rentals

Fairfield, NJ (NJ/NY Regional Branches)

Sales and Operations Intern

May 2025-August 2025

- Assisted customers with equipment selection, created accurate rental quotes, and supported inside sales outreach to drive revenue.
- Coordinated daily logistics by scheduling deliveries, pickups, and returns while communicating with drivers, mechanics, and sales reps to ensure smooth operations.
- Processed rental contracts, service requests, and inventory updates with strong attention to detail and accuracy.
- Built and maintained customer relationships by providing prompt support, resolving issues, and ensuring a positive rental experience.

Vector Marketing

Fairfield, NJ/Remote

Direct Sales Representative

January 2023-May 2023

- Delivered both virtual and in-person sales presentations, using strong interpersonal and communication skills to engage clients, schedule appointments, and understand customer needs
- Developed tailored product recommendations and guided customers through orders, resulting in over \$9,000 in personal sales
- Recognized for outstanding performance and professionalism with selection to the company's President's Club

MLB On Deck Diversity in Sales Training Program

Remote/Online

Ticket Sales Internship

January 2023-February 2023

- Attended weekly sessions led by MLB professionals to build industry knowledge and strengthen ticket sales strategies
- Built professional relationships by engaging with organization representatives and program alumni
- Collaborated with cohort members and Toronto Blue Jays staff on a theme-night project, contributing ideas and presenting solutions

CAMPUS INVOLVEMENT

University of Scranton Programming Board (USPB)

Scranton, PA

Executive Chair, Novelty & Variety Co-Chair, Campus Traditions Co-Chair

Spring 2023-Present

- Oversee all USPB members, including Vice Chairs and Committee Heads, manage the full organizational budget, and run bi-weekly board meetings while coordinating with campus advisors and serving as the primary representative to the University community.
- Lead marketing and publicity efforts by directing both Publicity Committees, developing effective campus-wide engagement strategies, and acting as the main point of contact with external agencies.

OTHER INFORMATION

Activities: High School Varsity Baseball, Intramural Soccer, Supporting Women in STEM, Baseball Coach

Skills: Microsoft Office (Word, Excel, PowerPoint), Canva, Meta Business Suite

Interests: Sports Business, Community Engagement, Event Planning,