

Zachary Sanchez

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EDUCATION

The University of Scranton

Bachelor of Science in Finance

Cumulative GPA: 3.51/4.00

Relevant Coursework: Investments, Financial Accounting, Corporate Finance, Intermediate Macro & Microeconomics

Scranton, PA

Anticipated Graduation May 2026

WORK EXPERIENCE

Integrated Capital Management

Upcoming Investment Analyst Intern

Scranton, PA

Jan 2026 – Present

PRISM (Portfolio of Responsible Investments under Student Management)

Co-Head of Communications Sector

Scranton, PA

August 2025 – Present

- Manage communications sector equity investments for portfolio worth 1.3mm
- Research and present buy/sell pitches

Pzena Investment Management (via Extern)

Equity Research Extern

Remote

June 2025 – August 2025

- Conducted research analyzing 10-Ks, financial statements, market positioning, and macroeconomic factors
- Built valuation models using discounted cash flow, comparable company analysis, and precedent transactions
- Developed investment memos and recommendations incorporating key financial insights, valuation analysis, and risk assessment

Cirkal Financial Services, LLC

Financial Services Intern

Remote

June 2025 – July 2025

- Conducted financial analysis for client portfolios, identifying risks and investment opportunities
- Shadowed licensed advisors in meetings
- Aided in developing personalized financial plans

PRISM (Portfolio of Responsible Investments under Student Management)

Co-Head of Tech Sector

Scranton, PA

June 2024 – May 2025

- Research equity investments and build financial models to identify buy and sell opportunities
- Prepare research reports and present stock pitches to portfolio managers and members
- Mentor junior analysts and approve buy/sell pitches

Equitable Advisors

Wealth Management Intern

Melville, NY

June 2024 – August 2024

- Aided with market research and portfolio analysis for high-net-worth clients
- Scheduled and attended client meetings, providing notes into actionable recommendations for senior associates

FMC® Level I Certification from Adventis

- Built a three-statement, fully circular and properly formatted financial model from scratch in under 60 minutes

Other Certifications: WSO Excel Modeling, WSO DCF Modeling, Bloomberg Market Concepts, Bloomberg ESG, J.P. Morgan Sales & Trading Virtual Program, Google Digital Marketing Fundamentals

OTHER EXPERIENCE

Garden City Country Club

Busser

Garden City, NY

May 2023 – August 2023

- Supported waitstaff by maintaining clean, organized service areas and assisting with food and beverage service

EXTRACURRICULAR ACTIVITIES

Club Rugby

Member

Scranton, PA

September 2022 – Present

- Participate in D2 rugby practices, games, and other team events

SKILLS AND INTERESTS

Skills: Financial Modeling, Valuation, Microsoft Excel, PowerPoint, & Word, Bloomberg Terminal, Leading a Team

Interests: Reading, Weightlifting, Running, Playing Guitar, Investing, Music